

Message Text

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DRAFTED BY EB/ITP/EWT:AJREICHENBACH:DLM
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-----035401 061203Z /46

R 060105Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BERN
AMEMBASSY BONN
AMCONSUL STUTTGART
AMCONSUL ZURICH
INFO AMCONSUL DUSSELDORF
AMCONSUL MUNICH

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STADIS//////////

E.O. 11652: N/A

TAGS: ESTC, GE, SZ

SUBJECT: EXPORT CONTROL SEMINAR

REF: A) BERN 2104; B) STATE 106992

1. APPRECIATE EMBASSY REPORT (REFTEL A) ON SWISS APPREHENSIONS OVER MEETING ON SWISS SOIL. WILL GLADLY PLAN PROGRAM AROUND SWISS CONCERN AND OFFER FOLLOWING SUGGESTED ITINERARY: IF EMBASSY BONN AND CONGEN STUTTGART CONCUR, EXCON
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TEAM WOULD BE PREPARED TO MEET WITH SWISS AND/OR LOCAL GERMAN BUSINESSMEN AT THE AMERIKA HAUS IN FREIBURG IN BREISGAU OR AN APPROPRIATE SITE IN KONSTANZ ON JUNE 7. THIS WOULD ALTER THE PROGRAM TO PERMIT THE SEMINAR IN DUESSELDORF ON JUNE 5 (DEPARTMENT AWAITING CONFIRMATION), CONSULTATION WITH EMBASSY AND GERMAN EXCON REPRESENTATIVES IN BONN ON MORNING OF JUNE 6, WITH TRAVEL IN AFTERNOON TO FREIBURG

OR KONSTANZ FOR JUNE 7 MEETING WITH SWISS BUSINESSMEN THERE. TEAM WOULD RETURN SAME DAY (JUNE 7) TO STUTTGART FOR MORNING MEETING ON JUNE 8 WITH HANDELSKAMMER MEMBERS AND PROCEED THAT EVENING TO MUNICH FOR JUNE 9 SEMINAR THERE.

2. EXCON TEAM WOULD WELCOME OPPORTUNITY TO MEET WITH REPRESENTATIVES OF U.S. SUBSIDIARIES AND AFFILIATES AT ZURICH CONGEN ON JUNE 13 IN INFORMAL SESSION. WE WOULD ESPECIALLY LIKE TO HEAR THEIR VIEWS ON U.S. EXPORT CONTROLS AS THEY

AFFECT THEIR BUSINESS IN SWITZERLAND. TEAM WOULD DEPART ZURICH FOR WASHINGTON UNLESS EMBASSY BERN DESIRES CONSULTATION THERE.

3. WOULD WELCOME ACTION POSTS' COMMENTS ON FEASIBILITY AND ACCEPTABILITY OF THIS PROGRAM. WE ASSUME SWISS DOC WOULD HANDLE NOTIFICATION TO SWISS FIRMS ON FREIBURG/KONSTANZ MEETING. SUGGEST FREIBURG/KONSTANZ MEETING BE LIMITED TO INFORMAL DISCUSSIONS WITH BUSINESSMEN, SINCE IHK STUTTGART HAS ALREADY SCHEDULED SEMINAR FOR BADEN-WUERTTEMBERG DISTRICT AND WE PROBABLY WILL NOT KNOW SIZE OF AUDIENCE EXPECTED TO VISIT FREIBURG FROM SWITZERLAND.

4. ADMITTEDLY THIS IS TIGHT SCHEDULE AND WE WOULD THEREFORE APPRECIATE COMMENT ON ANY UNFORESEEN LOGISTICAL PROBLEMS, E.G., CAN WE REACH FREIBURG OR KONSTANZ BY TRAIN LIMITED OFFICIAL USE

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FROM BONN AFTERNOON OF JUNE 7? CHRISTOPHER

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